



ILLINOIS FUTURE BUSINESS LEADERS OF AMERICA
 SIXTY-SEVENTH ANNUAL CONFERENCE
 CROWNE PLAZA HOTEL
 SPRINGFIELD, ILLINOIS
 APRIL 1-2, 2016

Competitive Events Headquarters – Illinois Conference Room, Level 3
Registration after 11:30 p.m., Raffle Prizes & Tickets – Sangamon Conference Room, Level 3

All events are at the Crowne Plaza.
 The Crowne Plaza exit for going to the Holiday Inn Express is by Plaza D on Level 1.
 At Crowne Plaza, Plaza A/J is Level 1; Ballroom is Level 2, and Conference is Level 3.
 Pearl, Opal, and Turquoise are across from the guest registration desk on Level 2.
 West Plaza Office and West Plaza Lobby (Former Gift Shop) are on Level 1 by Plaza E.

An audience is allowed in those events that are marked "Open." However, if you are a competitor in that event, you may not be in the audience before or after you perform.

FRIDAY, APRIL 1, 2016

9:00 - 11:00	Registration: Emily King, State Treasurer, Normal Community (At 11:00 a.m., registration will move to Sangamon Conference Room, Level 3)	Registration Tables, Plaza Level 1
9:30 – 9 pm	Pool Will Be Closed	
9:30	All Illinois FBLA members in performance events should check the bulletin board in the registration area for final times for performances.	
9:30 – 11:00	E-business Performance (Open) (Waiting Area for Participants)	Emerald, Level 2 Outside Emerald Room
9:30 - 12:00	Help Desk Performance Help Desk Preparation Room (Waiting Area for Participants)	Springfield, Level 3 Capital VI, Level 3 Governor Conference Room, Level 3
9:30 – 12:30	Entrepreneurship Performance Entrepreneurship Preparation Rooms (Waiting Room for Participants)	Opal, Level 2 Turquoise/Pearl, Level 2 Chairs in the Area
9:30 – 12:30	Digital Video Production Performance (Open) (Waiting Area for Participants)	Ruby, Level 2 Outside Ruby Room
9:30 - 1:15	Website Design Performance 3D Animation Performance (Waiting Area for Participants)	Lincoln Boardroom, Level 3 Lincoln Boardroom, Level 3 Governor Conference Room, Level 3
9:30 – 1:30	Business Plan Performance (Open) Business Financial Plan Performance (Waiting Room for Participants)	Plaza C, Level 1 Plaza C, Level 1 Plaza F, Level 1
9:30 – 1:30	Electronic Career Portfolio (Waiting Area for Participants)	Topaz, Level 2 Outside Topaz Room
9:30 - 1:30	Hospitality Management Performance Hospitality Management Preparation Rooms (Waiting Room for Participants)	Capital III, Level 3 Capital IV/Capital V, Level 3 Governor Conference Room, Level 3

9:30 – 1:30	Public Speaking I (Open) (Waiting Area for Participants)	Plaza A, Level 1 Plaza F, Level 1
9:30 – 1:30	Public Speaking II (Open) (Waiting Area for Participants)	Plaza B, Level 1 Plaza F, Level 1
9:30 – 1:30	Publication Design (Open) (Waiting Area for Participants)	Plaza D, Level 1 Plaza F, Level 1
9:30 – 1:30	Emerging Business Issues Preliminary Performance (Waiting Room for Participants)	Capital II, Level 3 Governor Conference Room, Level 3
9:30 – 1:30	Business Ethics Preliminary Performance (Waiting Room for Participants)	Capital I, Level 3 Governor Conference Room, Level 3
9:30 - 1:45	American Enterprise Project Performance Community Service Project Performance Partnership With Business Project Performance (Waiting Area for Participants)	Winter Garden Room, 14 th Floor Winter Garden Room, 14 th Floor Winter Garden Room, 14 th Floor Outside Winter Garden Room
9:30 - 2:00	(All participants MUST report to Holding Room by 9:30) Impromptu Speaking (Open) Impromptu Speaking Preparation Room Impromptu Speaking Holding Room	Plaza E, Level 1 West Plaza Office Plaza G, Level 1
10:00 - 10:45	Open Workshop: “Rising to the Top: Running for Office in FBLA” Presented by Corbin Robinson, Illinois FBLA Southwestern Area State Vice President, Mascoutah. <i>While FBLA offers many opportunities for members to get involved and serve, campaigning for and holding office is a great way to meet others, travel, and hone your leadership skills. Join us for an informative and fun session with the inside scoop on running for FBLA chapter, state, and national office!</i> Introduction by Spencer Hulsey, State President, South Central.	Plaza I/J, Level 1
11:00 - 11:15	State Officer Candidates and Candidates’ Advisers Meeting	West Plaza Lobby (Former Gift Shop)
11:00 - 11:45	Open Workshop: "Finding Your Place" Presented by Ryan Hesslau, former Illinois FBLA Central Northern Area Vice President, Lincoln-Way East. He is a social entrepreneur, youth empowerment speaker, writer, and the Founder & Executive Director of the 501(c) (3) PRO-LOVE movement against bullying, foreverU. <i>Trying to find your place? Like many youth in our culture, we can often become overwhelmed by the thought of what we want to do with our life. The focus of this workshop will be recognizing, capitalizing, and applying our passions and individual strengths through the journey of finding our place.</i> Introduction by Ben Baker, Eastern Area State Vice President, Richland County.	Plaza I/J, Level 1
11:30 - 4:00	Visit Exhibits and Campaign Booths March of Dimes, State Officer Candidates, T-shirt Sales, Colleges, etc. (Business attire must be worn to visit booths. Stop by for free information and goodies.)	Sapphire/Diamond, Level 2
12:00 - 12:45	Open Workshop: “National FBLA-PBL Programs A to Z” Presented by Nicolas Ferguson, National North Central FBLA Vice President, Ohio. <i>From American Enterprise Day to Membership Mania and Madness and much more, FBLA-PBL has numerous programs to take advantage of. This workshop will develop the FBLA member’s understanding of what national programs FBLA-PBL has to offer. Check it out!</i> Introduction by Matthew Runyon, State Parliamentarian, Richland County.	Plaza I/J, Level 1
12:30 – 5:00	Introduction to Business Presentation Performance (Open) (Waiting Area for Participants)	Emerald, Level 2 Outside Emerald Room

1:00	Talent Show Schedule Posted	Registration Area, Plaza Level 1
1:00 - 1:45	Open Workshop: “Goal <u>Setting</u>—The Magic of Success”	Plaza I/J, Level 1
	Presented by Chris Egelston, who presents engaging and interactive program that make corporate and association events effective and fun, Carterville. <i>You will be laughing and learning at the same time. Chris will take you through the process of designing the life you want to live. You will learn a 7-step process for setting goals that are truly achievable. You will discover how to make sure your personal, professional, educational and organizational goals work together to get you the life you want.</i> Introduction by Caroline Speith, Southern Area State Vice President, Carterville.	
1:30 - 5:00	Client Service Performance Client Service Preparation Room (Waiting Room for Participants)	Springfield, Level 3 Capital VI, Level 3 Governor Conference Room, Level 3
1:45 – 5:00	Management Information Systems Performance Management Information Systems Preparation Rooms Network Design Performance Network Design Preparation Rooms Computer Game & Simulation Programming Performance Desktop Application Programming Performance Mobile Application Development Performance (Waiting Room for Participants)	Lincoln Boardroom, Level 3 Capital I/Capital II, Level 3 Lincoln Boardroom, Level 3 Capital I/Capital II, Level 3 Lincoln Boardroom, Level 3 Lincoln Boardroom, Level 3 Lincoln Boardroom, Level 3 Governor Conference Room, Level 3
1:45 - 5:00	Public Service Announcement Performance (Open) (Waiting Area for Participants)	Plaza C, Level 1 Plaza F, Level 1
2:00 - 2:45	Open Workshop: “Goal <u>Getting</u>—The Magic of Success”	Plaza I/J, Level 1
	Presented by Chris Egelston, who has presented more than 5,000 engaging and interactive presentations around the country since 1982 and likes to spread his message to teens, Carterville. <i>You will learn how to move from the goal-setting process to the act of goal-getting. You will learn the power of action, how to overcome obstacles and how to manage your time for maximum goal achievement. You’ll discover how high achievers are able to grow their businesses, sell more, raise families and do all of the fun things they want to do.</i> Introduction by Ammar Khan, Northern Area State Vice President, Warren Township.	
2:00 – 4:30	Banking & Financial Systems Performance Banking & Financial Systems Preparation Rooms (Waiting Room for Participants)	Opal, Level 2 Turquoise/Pearl, Level 2 Chairs in the Area
2:00 - 4:45	Group A—Graphic Design Preliminary Performance (Waiting Area for Participants)	Topaz, Level 2 Outside of Topaz Room
2:00 - 4:45	Group B—Graphic Design Preliminary Performance (Open) (Waiting Area for Participants)	Ruby, Level 2 Outside Ruby Room
2:00 – 5:00	Group A--Social Media Campaign Preliminary Performance (Open) (Waiting Area for Participants)	Plaza B, Level 1 Plaza F, Level 1
2:00 – 5:00	Group B--Social Media Campaign Preliminary Performance (Open) (Waiting Area for Participants)	Plaza D, Level 1 Plaza F, Level 1
2:00 - 5:00	Marketing Performance Marketing Preparation Rooms (Waiting Room for Participants)	Capital III, Level 3 Capital IV/Capital V, Level 3 Governor Conference Room, Level 3
2:30 – 5:00	Group A—Sales Presentation Preliminary Performance (Open) (Waiting Area for Participants)	Plaza A, Level 1 Plaza F, Level 1
2:30 – 5:00	Group B—Sales Presentation Preliminary Performance (Open) (Waiting Area for Participants)	Plaza E, Level 1 Plaza F, Level 1

2:30 - 4:30	Group A--Job Interview--Preliminary Interviews (Waiting Room for Participants)	Capital II, Level 3 Governor Conference Room, Level 3
2:30 – 4:30	Group B—Job Interview Preliminary Interviews (Waiting Room for Participants)	Capital I, Level 3 Governor Conference Room, Level 3
3:00 - 3:45	Open Workshop: “Speaking for Impact”	Plaza I/J, Level 1
	Presented by Louie Sharp, Sharp Skills Owner/President, Island Lake. <i>Learn the secrets of what professional speakers use to give a powerful talk. Learn skills that will be useful the rest of your life. From giving a toast, speaking during a job interview, or giving a presentation, these secrets work every time.</i> Introduction by Brennan Sorkin, State Reporter, Huntley	
3:50 - 5:00	Talent Show (Open) Introductions by Joseph Barlow, Western Area State Vice President, Warsaw; Bradley Rozario, Central Area State Vice President, Normal Community	Plaza I/J, Level 1
5:00 - 7:00	Dinner On Your Own	
7:00 - 9:00	FIRST GENERAL SESSION—No Meal	Plaza G-J, Level 1
	<p>Presiding: Spencer Hulsey, State President, South Central</p> <p>Pledge to the U.S. Flag and FBLA Pledge: Brennan Sorkin, State Reporter, Huntley</p> <p>Greetings: Kelly Wilkerson, National FBLA-PBL Board of Directors, Warren Township Nicolas Ferguson, National FBLA North Central Region Vice President, Ohio</p> <p>Presentation of 2016-2017 Candidates for State Offices: Hannah Frier, State Secretary, Warren Township</p> <p>Candidates' Speeches</p> <p>Presentation of Illinois FBLA Businessperson of the Year Award</p> <p>Presentation of March of Dimes Awards</p> <p>Presentation of “Scrits” Networking with Business Project Awards</p> <p>Presentation of Adviser Awards</p> <p>Presentation of Mary E. Webb Award</p> <p>Drawing for the Illinois FBLA Foundation Benefit</p> <p>Presentation of National FBLA Business Achievement Awards—Leader Level:</p> <p>Maysa Campbell, Du Quoin High School Brittany Clark, Du Quoin High School Carlie Daffron, Du Quoin High School Bruna Tavares, Dunlap High School Julia Tavares, Dunlap High School Elizabeth Gilbert, Lake Zurich High School Bradley Marks, Marion High School Natalie Mausey, Marion High School Emily King, Normal Community High School Bradley Rozario, Normal Community High School Olivia Chen, Warren Township High School Hannah Frier, Warren Township High School Asif Huq, Warren Township High School Connor Leden, Warren Township High School Vicente Serrano, Warren Township High School</p> <p>Presentation of Competitive Event Awards</p>	
Immediately After First General Session	Candidates and Local Chapter Voting Delegates Meeting: Question-and-Answer Session for Candidates. Attendance will be taken. The voting delegates who do not attend this session will not be allowed to vote on Saturday morning.	Plaza G-J, Level 1

9:15 - 11:30	"Boogie for Babies Dance" Bring a donation for the March of Dimes and help save babies!!	Sapphire/Diamond/Emerald, Level 2
9:15 - 11:30	Pool Will Be Open	14 th Floor
9:45	Illinois FBLA-PBL Professional Division Members Meeting	Governor Conference Rm., Level 3
12:00	Curfew	

SATURDAY, APRIL 2, 2016

6:30 - 7:15	Executive Council's Meeting and Breakfast (Current State Officers)	Lincoln Boardroom, Level 3
6:30 - 7:45	Board of Directors' Meeting and Breakfast (Advisers to the Current State Officers and State Committee)	Springfield, Level 3
7:15 - 8:30	Election of 2016-2017 State Officers by Chapter Voting Delegates	Plaza I/J, Level 1
8:00 – 8:30	Illinois FBLA Advisers Meeting	Plaza H, Level 1

Competitive Events:

8:30 - 11:00	(All participants MUST report to Holding Room by 8:30 a.m.) Parliamentary Procedure Performance (Open) Parliamentary Procedure Preparation Room Parliamentary Procedure Holding Room	Ruby, Level 2 Opal Level 2 Turquoise, Level 2
8:30 - 11:30	Future Business Leader Interviews (Waiting Area for Participants)	Capital View, 12 th Floor Outside Capital View
8:30 - 11:30	(All participants MUST report to Holding Room by 8:30 a.m.) Global Business Performance (Open) Global Business Preparation Rooms Global Business Holding Room	Plaza F, Level 1 Plaza C/D, Level 1 Plaza G, Level 1
8:30 – 11:30	Management Decision Making Performance Management Decision Making Preparation Rooms (Waiting Room for Participants)	Capital II, Level 3 Capital IV/V, Level 3 Governor Conference Room, Level 3
8:30 - 11:30	Business Ethics Finals Performance (Open) (Waiting Room for Participants)	Plaza A, Level 1 Plaza B, Level 1
8:30 - 11:30	Job Interview—Finals Interviews (Waiting Area for Participants)	Winter Garden Room, 14 th Floor Outside Winter Garden Room
8:30 - 11:30	Graphic Design Finals Performance Waiting Room for Participants	Capital III, Level 3 Governor Conference Room, Level 3
8:30 - 11:30	(All participants MUST report to Holding Room by 8:30 a.m.) Sports & Entertainment Management Performance (Open) Sports & Entertainment Management Preparation Rooms Sports & Entertainment Management Holding Room	Plaza E, Level 1 West Plaza Office/West Plaza Lobby (Former Gift Shop), Level 1 Plaza G, Level 1
8:30 - 11:30	Social Media Campaign Finals Performance Waiting Room for Participants	Capital I, Level 3 Governor Conference Room, Level 3
8:30 - 11:30	Sales Presentation Finals Performance Waiting Room for Participants	Capital VI, Level 3 Governor Conference Room, Level 3

9:00 - 9:45

Open Workshop: "Speed Networking"

Plaza I/J, Level 1

Presented by Mario E. Feijoo, Illinois FBLA-PBL Professional Division Vice President, Elite Accounting & Business Services, Lake Forest. *Speed networking is a skill based activity where members experience networking with peers and professionals. Speed networking allows members to practice their elevator speeches in an interactive exercise that mirrors a real life professional networking event. Throughout the workshop, members will briefly have the opportunity to share their goals for their future with other members that they have just met. Each encounter will be timed to ensure that members will meet as many new people as possible. Members will be pushed to meet new people and make new connections throughout the course of the workshop. This fun and exhilarating workshop will help you learn how to use these communication skills when interviewing for jobs, applying for colleges, and acquiring internships.* Introduction by David Ying, Central Northern Area Vice President, Illinois Mathematics & Science Academy.

10:15 - 11:00

Open Battle of the Areas - Illinois FBLA-PBL Professional Division Officers

Plaza I/J, Level 1

11:15 - 12:30

"Build Your Own Lunch To Go" Provided By Illinois FBLA

Prefunction Ballroom, Level 2

For Vegetarian or Special Meals you must have a ticket. See your adviser/chaperone for ticket.

12:00 - 3:00**SECOND GENERAL SESSION****Plaza G-J, Level 1**

Presiding:

Spencer Hulseley, State President, South Central

Greetings:

Michael Kennedy, Illinois FBLA-PBL Professional Division President

New and Reactivated Chapters Recognition (Chapter Attending)

Rushville-Industry High School

Recognition of Chapter Presidents

Farewell Address:

Spencer Hulseley, State President, South Central

Recognition of Current State Officers

Announcement and Installation of 2016-2017 State Officers

2016-2017 Illinois FBLA State President's Acceptance Speech

Presentation of Competitive Event Awards

Adjournment:

Spencer Hulseley, State President, South Central